

Tax Delinquent Blueprint

Finding and Flipping Tax Delinquent Properties the RIGHT way

Enroll in Course - \$3,997

The Tax Delinquent Blueprint online training program uses proven strategies for finding distressed homeowners severely behind on their property taxes. The training shows you how to uniquely beat out the competition with a Tax Assistance program.

In this online training program, there's a step-by-step process for finding homeowners that need your Tax Assistance program performed on their property, and helps them get out from thousands of dollars in debt owed to the county. The Tax Assistance approach will always beat the "put cash in your pocket now" marketing any day of the week.

Here's a comparison with the **Tax Assistance marketing** versus "I'll put some money in your pocket" approach:

- Average direct mail response rate using **Tax Assistance**: 38%
- Average direct mail response rate using "Put Money in Your Pocket": 1%

We've tested this marketing in **138 cities since 2014**. The testing and tweaking to get the messaging correct took years to perfect. Many of our students get 30%, 40% and 50% plus response rates.

With the Tax Assistance marketing you'll never hear from a heated homeowner again. You'll receive inbound calls from property owners more than happy to speak with you about their situation, and how you can help them get out from an unfortunate position.

How would you like to speak with people that aren't angry to talk with you?

I bet you would like to speak with people that aren't immediately saying to you, "What's your offer? Just give me your offer!"

With the Tax Delinquent Blueprint training we give you the tools to decrease your monthly marketing budget. Yes, that's correct and not a typo. You'll see how our system will help decrease your marketing budget drastically. The days of sending out 5,000, 10,000 or even 20,000 mailing pieces are over.

How can we decrease the marketing budget?

Simple, here it is:

- We use "**List Stacking**" to refine our list
- Only target those that need our help
- Filter **by areas** we want to buy in now

We've been in this sandbox for years and have figured out the winning formula for giving us the competitive edge. If you don't have the right message, you'll get mediocre results. We have the right messaging and it works better than anything else.

The Tax Delinquent Blueprint training program includes 11 lessons including a final exam, 19 downloads/downloads (deal documents, deal calculator, and phone scripts), and so much more. Most importantly **you'll receive our Tax Assistance direct mail marketing pieces** that will get you high response rates, and happy homeowners calling you.

Who is the Tax Delinquent Blueprint training program for?

- **Brand new investors** that are looking to get their first deal closed. The step-by-step proven plan will help get you to your first deal closed using private money within record are looking to get their first deal closed. The step-by-step proven plan will help get you to your first deal closed within record time.
- **Novice investors** that have closed a few deals but are looking for that competitive advantage for finding deals that everyone isn't fighting over.
- **Experience investors** that have a good business but want to stop working in their business and start working on this business which will lead to ultimate time freedom.
- **Real estate agents** that would like direct access to real estate investors that are looking for to place bids on government foreclosures giving them consistent commissions.
- **Current 9 to 5 Employees** to bust out of mediocrity and give their boss the middle finger (or a friendly wave) as they exit towards a life of **FINANCIAL FREEDOM!**

Right now, is the time to get into real estate.

You can do this Tax Delinquent business with...

- **Little to no experience**
- **Never using your credit**
- **Never using your money**
- **Virtually from anywhere**

Course Curriculum

Getting Started	
Welcome to the Tax Delinquent Blueprint(20:58)	START
Stay on track(9:31)	START
\$37,000 Wholesale Profit - Case Study(23:21)	START
\$62,000 on one deal - Case Study(24:35)	START
\$7,000 in one hour - Case Study(17:29)	START
TDB Getting Started Checklist	START
TDB Onboarding Quiz	START
Lesson 1: Why Tax Delinquent	
Lesson 1: Why Tax Delinquent(15:15)	START
TDB Lesson 1: Quiz	START
Lesson 2: Tax Deed VS Tax Lien	
Lesson 2: Tax Deed VS Tax Lien(15:01)	START
Lesson 2 Downloads	START
TDB Lesson 2: Quiz	START
Lesson 3: Setting the Stage	
Lesson 3: Setting the Stage(32:10)	START
Lesson 3: Calling the county(17:38)	START
Lesson 3: Downloads(1:05)	START
TDB Lesson 3: Quiz	START
Lesson 4: Systematic Attack	
Lesson 4: Systematic Attack(55:00)	START
TDB Lesson 4: Setting up your Skip Trace(9:48)	START
Lesson 4: Downloads(0:29)	START
TDB Lesson 4: Quiz	START
Lesson 5: Marketing Pieces	
Lesson 5: Marketing Pieces(33:13)	START
Lesson 5: Downloads(4:33)	START
TDB Lesson 5: Quiz	START
Lesson 6: Non-Tax Sale Attack	
Lesson 6: Non-Tax Sale Attack(14:44)	START
TDB Lesson 6: Quiz	START
Lesson 7: Pre-Tax Attack (Out of Time)	
Lesson 7: Pre-Tax Attack (Out of Time)(13:45)	START
TDB Lesson 7: Quiz	START
Lesson 8: Post Sale Attack	
Lesson 8: Post Sale Attack(15:21)	START
Lesson 8: Downloads	START
TDB Lesson 8: Quiz	START
Lesson 9: To-Do Items	
Lesson 9: To-Do Items(10:02)	START
TDB Lesson 9: Quiz	START
Lesson 10: Assassin Resources	
Lesson 10: Assassin Resources(8:03)	START
Lesson 10: Setting up Ringless Voicemail(8:41)	START
Lesson 10: Google Voice(16:07)	START
TDB Lesson 10: Quiz	START
Lesson 11: What else you should know	
Lesson 11: Acronyms(4:50)	START
Lesson 11: Exit Strategies(29:19)	START
Lesson 11: Contract Downloads	START
Lesson 11: Virtually Wholesaling(86:21)	START
Tax Delinquent Blueprint Final Exam	
Tax Delinquent Blueprint Final Exam	START
Congratulations and next steps(5:17)	START



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Jason Palliser

Full-Time Investor for 20+ Years

Hedge Funds Acquisition Consultant:

Bought & Sold properties in 138 Cities

Nation's Leading Expert for Marketing & Lead Generation

Built & Sold REI BlackBook: RE Automation Company (Systems & Marketing)

Closed Over 3,200 Investment Transactions

Jason Lucchesi

Full-Time Investor since 2008

Nation's Leading Expert for Locating Off-Market Distressed Properties

3x Best Selling Author

Closed Over 1,100 Investment Transactions

Expert in Virtual Wholesaling

(currently in 6 markets)

Expert in creating passive income from real estate while using OPM

