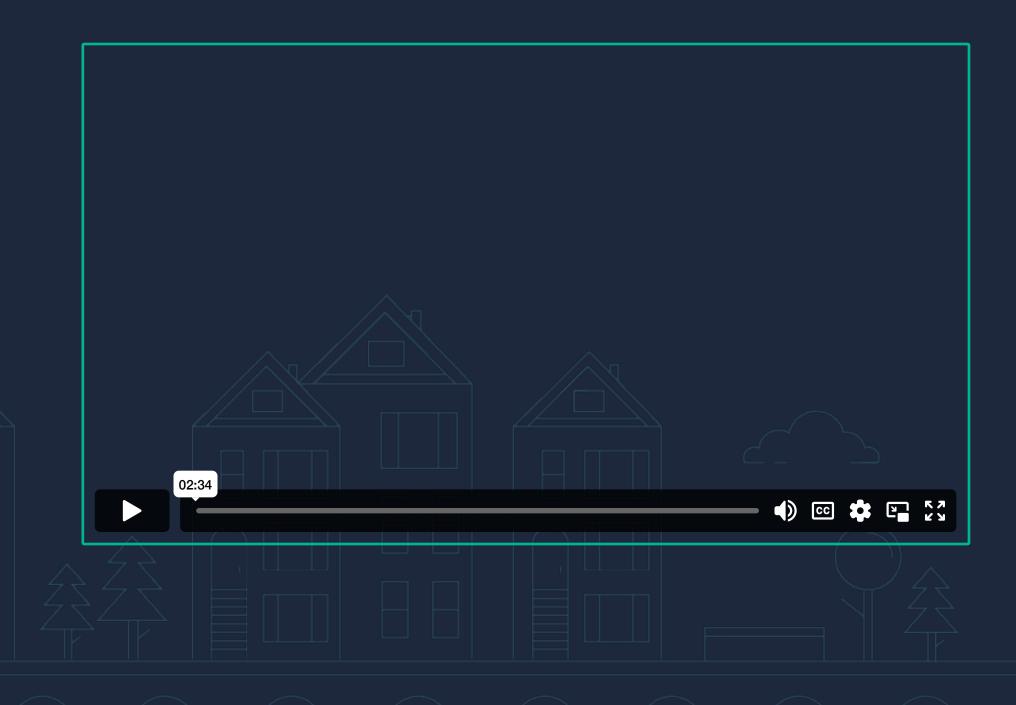




A step-by-step guide to finding unbelievable deals, skyrocketing your income, achieving financial freedom and bringing your dreams to life.





Your Epic Journey Starts Here

We've outlined everything in 12 modules to start you on the path to success.

MODULE 1

Laying the Foundation

Creating Your Game Plan

>> Why Do You Want to Be a Real Estate Investor?

- >> How to Survive When They Don't Believe In Your Dream
- >> Setting Up Your Business Infrastructure
- >> Setting Up Your Phone System
- >> How to Automate Your Phone System
- >> Setting Up Your Business Mailing Address
- >> How to Create Your Buying Website
- >>> Branding Your Business
- >> Wrap Up: Action Plan

☆ MODULE 4

How to Write Offers and Get Acceptances

Maneuvering and Negotiating for the Best Possible Deals

- >> How to Write Offers That Get Accepted
- >> How to Avoid the Guilt Trip When Sending Low Offers
- >> How to Deal With Nasty Sellers and Angry Responses
- How to Respond When a Seller Asks "Why Is Your Offer **>>** So Low?"
- >> What if Nobody Accepts My Offers?
- The Ultimate Negotiation Technique That Nobody Talks **>>** About
- >> Wrap Up: Action Plan

☆ MODULE 7

Getting Your Property Listed, Promoted and SOLD!

Fundamentals that Sell Real Estate FAST

☆ MODULE 2

How to Find Motivated Sellers and Unbelievable Deals

Getting Down to Business

- >>> Choosing the Right Market
- >> Understanding the Motivated Seller
- >> The Power of the Delinquent Tax List
- >> How to Find and Use Streamlined List Sources
- >> How to Sort the List
- >> How to Send the Mail
- >> Finding Motivated Sellers with Postcards
- >> Finding Motivated Sellers with Blind Offers
- >>> Wrap Up: Action Plan

☆ MODULE 5

Due Diligence

Clearing the Path for a Trouble-Free Closing

- >> YES! My Offer Was Accepted! Now What??
- >> The Fastest Way to Research Vacant Land
- >> How to Find the "Market Value" of Vacant Land
- >> The Truth About Land Investing
- How to Find the Size, Shape, Location, and Dimensions **>>** of a Property
- >> Finding a Local Photographer
- >>> Wrap Up: Action Plan

☆ MODULE 8

Seller Financing Strategies

How to Be the Bank and Multiply Your Profits

MODULE 3

Dealing With Prospects

Responding to Calls and Submissions

- >>> What Do You Say When a Seller Calls?
- >> Vacant Land Phone Call Checklist
- >>> How Much Should You Offer for that Property?
- >> Knowing When to Offer More vs. Less
- >> Sending Offers On Autopilot
- >> The Only 3 Things You Need to Make An Offer
- >> Wrap Up: Action Plan

☆ MODULE 6

Closing Time

How to Close the Transaction and Take Possession of Your Property

- >> The Anatomy of a Real Estate Transaction
- >> The Logistics of Closing Remotely or In-Person
- How to Close WITH Title Insurance (but WITHOUT a **>>** Closing Agent)
- When and How to Close with a Professional Closing **>>** Agent
- >> How to Buy Land from a Dead Person
- >> Wrap Up: Action Plan

☆ MODULE 9

Closing the Sale

How to Close the Sale and Get Paid

- >> How to Write Listings That Sell Properties Fast
- Finding Great Pictures for Your Property Listings (Without Leaving Home) **>>**
- >> How to Help Anyone Find Your Vacant Land
- >>> 5 Proven Fundamentals That Sell Real Estate Quickly
- >> Deadly Pricing Mistakes Most Real Estate Investors Make
- >>> Sending Out 'Neighbor Letters' to Sell Property Fast
- >> 50 Creative Ways to Sell Your Property Fast
- >> HELP! What to Do When Your Property Just Won't Sell
- >> How to Leverage the Power of Land Specialized Agents
- Wrap Up: Action Plan

\bigcirc MODULE 10

Taking Your Business to the Next Level

Now That You've Learned the Business, What Comes Next?

- Take a Tour of My Paperless Filing System
- >> How to Eliminate Distractions While Working From Home
- Outsourcing 101: The Shockingly Simple Way to Get Stuff Done **>>**
- >> How I Juggled My Business With A Full-Time Job
- The Biggest Unseen Danger For the Busy Real Estate **>>** Investor
- >> Wrap Up: Action Plan
- >>> Boost Your Profitability With Seller Financing
- >> How to Close a Land Contract In-House
- >> How to Close a Deed of Trust In-House
- Land Contract or Deed of Trust: Which is Better for Seller $\boldsymbol{\boldsymbol{\lambda}}$
- Financing?
- >>> Loan Servicing and Collecting Payments

>> The Logistics of Closing a Seller Financed Deal

- How to Handle Loan Defaults? Debunking a Common Misconception About Seller Financing >>> Government Regulations on Seller Financed Land Deals
- >> Wrap Up: Action Plan

☆ MODULE 11

>>

Tax Strategies for Land Investors

How to Master the Art of Keeping Money in Your Pocket

- Finding the Right Accountant for Your Land Flipping **>>** Business
- How to Escape a Crippling Tax Burden When Selling Owner Financed Land **>>**
- Supercharge Your Retirement Savings (Tax-Free) With a Self-Directed Roth IRA **>>**
- Give and Grow Rich! How to Realize Massive Tax Write-Offs with Land Donations **>>**
- >> Wrap Up: Action Plan
- >> Issuing Proper Disclosures to the Buyer
- >> Specifying Title Vesting Details
- >>> Closing the Sale: Logistics and Organization
- >> When, Where and How to Get All Documents Signed
- >>> Transferring Funds Securely >> Wrap Up: Action Plan

\bigcirc MODULE 12

Long Term Strategies for Growth

Evolving Your Business Into a Financial Powerhouse

- >> The #1 Reason Land Investors Fail
- Will Growing Competition Ever Kill the Land Flipping Business? **>>**
- >> What's Your End Game?
- Resource Library Get Free Access to Every Item in the REtipster Store (and more)! **>>**

Don't Take Our Word for It

See what our members have to say!



Seth's training course will change people's lives like it has changed mine.

After following Seth's blog for a year, I took the plunge and followed his guidance. Within a couple months, I had bought and sold a 4 acre property (from the comfort of my own home) for a 500% profit. THIS IS ADDICTING.

The no hype, no BS approach to teaching all the nitty gritty of land flipping makes learning this business enjoyable and fairly easy. I would definitely recommend this to anyone trying to add extra income and financial security to their life. My only regret is that I didn't take action sooner!

Harry Asnien New Orleans, LA



My wife and I got into land investing and studied all the content for about a year.

We have learned so much from Seth. With very little money to start with, we sent out our first direct mail campaign which resulted in two deals. We took a leap of faith and purchased the two properties after completing some due diligence. We sold one property almost immediately for a \$7,600 profit.

Now we have a business that is generating \$3,000 per month on average. We have completed 7 purchases, 4 sales, and 2 pending buys.

I would definitely recommend that anyone who is looking into land investing, GETS HELP. Seth's course is very detailed and shows you how to do everything from start to finish.

Victor Noriega Round Rock, TX



In just six months, I have done 8 deals and made \$180,000 in profit.

I also have three other parcels under contract, with buyers interested in all three and waiting to close. These deals look like another \$80,000 - \$100,000 profit on all three combined.

The four person staff at my title company are amazed when they see how much I am making on each deal, but I've sworn them to secrecy!

What is so cool about this material is that once you learn the concepts and methods, they are flexible enough to adapt to fit one's own needs or approach.

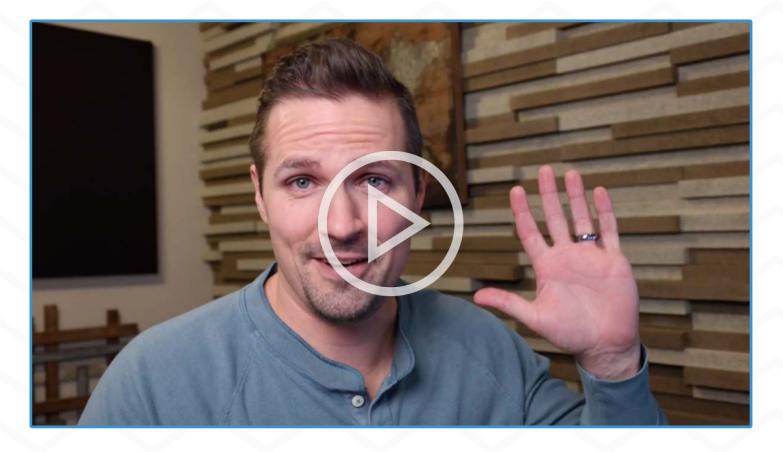
Karl James Houston, TX

You'll also gain access to

Free Resources + Killer Bonuses

As part of this course, you will gain free access to ALL of the digital downloads and resources listed for sale in the REtipster Store.

Along with these eight killer bonuses:











BONUS #1

The Ultimate Traffic Toolkit

The Real Estate Investor's Guide to Generating Website Traffic. 3 Proven Techniques You Can Start Using Today.

BONUS #2

BONUS #6

The Land Investor's **Guide to Assigning** Contracts

A Comprehensive Guide to Wholesaling Land. How to Make Huge Profits Using NONE of Your Own Cash.

BONUS #3

The Definitive Guide to **Building a Buyers List**

They Key to Creating a Massive List of Engaged Buyers. How to Find Cash Buyers Who are Ready to Rock.

BONUS #4

Skip Tracing Guide: Little Known Tricks to **Help You Find ANYONE**

How to Track People Down (Without Breaking a Sweat). Become a Detective and Unlock New Opportunities.



Terms Calculator

How many months will it take to break even? What will your ROI be?

Use this calculator to negotiate offers with confidence and easily communicate the details to your borrower.



Pricing Offers Intensive

Expert Tips on How to Buy Right and Ensure Your Profit, Every Time. Learn from 3 Experienced Land Investors

About How They Price Offers.



Financed Deals.

Seller Financing Intensive

Sell Faster, Make More Money and Manage a Growing Note Portfolio. Learn from 2 Successful Land Investors About How They Manage Their Seller



Rezoning for Profits (Bonus Course)

Learn When, Where, Why and How to Rezone a Vacant Land Property.

Full Course (13 Videos) Explaining How to Rezone Properties for Massive Profits.

Start Your Epic Journey Today

ENROLL NOW

What Comes with a **Membership?**

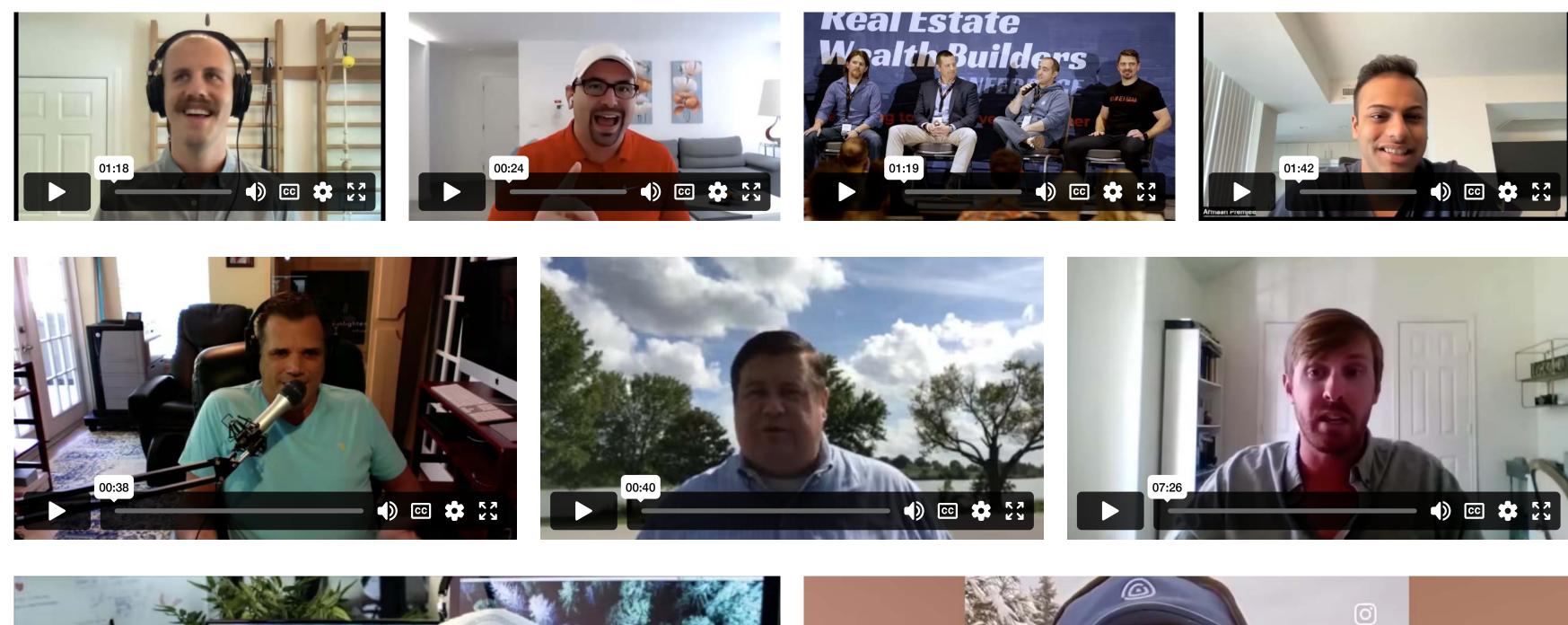
It's always helpful to see an abundance of information on any product or service before making a commitment, so here's a more in-depth look at how the course is laid out.

You can also find more information in this blog post.



Results Come to Those Who Take Action

Listen to what our members are saying about the Land Investing Masterclass







Still Got Questions? We've Got Answers!

How do I know if this course is for me?	+
What does this course NOT cover?	+
What's the difference between the pricing plans?	+
How much money do I need to get started?	+
Where can I learn more about what's included?	+
How long will it take to complete the course?	+
What format is the course in?	+
Is it safe to pay with my credit card?	+
I'm already an experienced real estate investor. Will this still be useful to me?	+
Can a "Basic" member upgrade to Lifetime Premium at a discounted price?	+
I need more hand-holding than what a course can provide. Is there any way to get coaching help?	+

Join the Land Investing Masterclass Today

